

SERVICE EXCELLENCE

Global Cargo is a leading multimodal forwarder based in Montevideo, Uruguay. Having been trading for over 20 years providing the highest quality of service in logistics and international freight, Global Cargo knows what it takes to make a good partner.



As their business expands, the competitiveness of agent relationships is an increasingly important factor, but when working in time critical, cargo sensitive pharmaceuticals, there is no replacement for assurance and the expertise of a partner aligned to your goals can bring, as MD Sergio Alpuj Dutra is prepared to admit.

“Maltacourt is an organisation that supports our permanent innovation, providing us with trust, quality and commitment; pillars that are aligned with our management policy.”

Personal Connection

After a scheduled meeting at a specialist seminar hosted by the World Cargo Alliance (WCA); the world's largest agency network boasting over 7000 members in almost 200 countries, Maltacourt's personal touch soon won over Sergio. Since that initial conversation in mid-2017, Maltacourt has been moving time and temperature sensitive pharmaceuticals to South America via Global Cargo's hub in Uruguay.

“We pride ourselves on establishing authentic relationships” explains Brendan Beech, Global Network Director, Brendan Beech. “As an international forwarder we understand the importance of having a key partner on the ground in the countries we work in, as a result we never underestimate the value we can bring to other forwarders and agents looking to work in the UK”

Making the difference

Having struck a relationship over a mutual understanding of the demands and requirements of moving cold chain pharmaceuticals, it quickly became apparent Maltacourt had the expertise and scale to support Global Cargo's business in the UK. With the volume and complexity increasing Maltacourt are perfectly placed to provide the ongoing and appropriate supply chain expertise, whether in arranging active temp-controlled containers or booking onto temp-controlled airline services.

It's clear that the level of attention coupled with knowledge, experience and qualification make Maltacourt the perfect choice for Global Cargo with Sergio adding...

“Service excellence, speed of response, readiness and the expertise of all its team are the characteristics that make a difference when choosing a strategic partner.”



Maltacourt's core services are multi-modal transportation, import/export, warehousing, pick and pack, 3PL/4PL and dedicated secure transport. Adaptable and experienced, the global logistics firm pride themselves on working so closely within your business that you'll never need to question how, when or if your targets will be met.

“Unlike many logistics providers we trade on our reputation and ability to offer UK based solutions to agents and partners around the globe,” explains Brendan. *“Whether a bespoke SME forwarder, or a global brand needing support in the UK, we're here to help your business”.*

For a UK partner you can trust, get in touch: enquiries.uk@maltacourt.com

www.maltacourt.com



We take it personally.
We deliver it professionally.